

NUMAI

2023 Q3 Overview



Aurimas Čiagus
Cofounder & CEO

I am presenting an overview of our rather steady and calm third quarter. It was marked by predictability and stability: 1) EURIBOR reached its peak, adhering to the expected trajectory; 2) Client payments remained steady, demonstrating reliability and consistency; 3) We continued to improve financial performance for the third quarter in a row; 4) We focused on resource optimization & automation and preparation for forthcoming growth opportunities.

Additionally, we are pleased to see that market is adapting to changing environment and our strategic efforts are paying off:

1. Banks began to raise limits again.
2. Residential property prices and secondary housing market continued to show stability.
3. Newly built property sales exhibited a gradual but positive recovery trend.

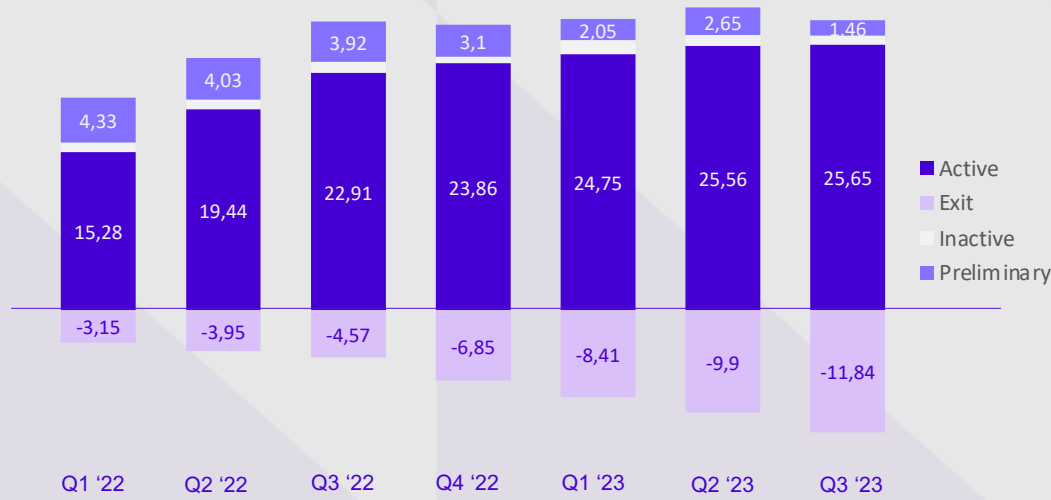
In conclusion, it appears that there is a light at the end of the tunnel and this time it doesn't look like a train.

Rent Revenue Growth Q3 '23 vs Q2 '23*



* Rent revenue increase is directly related to active portfolio growth and pricing adjustments in order to compensate for increased Euribor expenses.

Portfolio Growth, Mln. Eur.



Client Wealth Growth*



14% or €3,9M

*Appreciation of value of the properties according to HPI (house price index). Not included in the value of portfolio. This number has slightly fallen due to increased number of client exits.

Risk Management



Assets Under Management



We have in total 183 assets that we are currently managing including preliminary contracts with sellers. In 2023 we have already added 26 properties costing over €5.5 Mln.

Fullfilling our mission



We are delighted that more than 85% of our clients successfully purchase their properties, which proves that both client and property analysis is working and allows us to make quality contracts.

Capital Raised

